



# Follow Up Discussion Guide

## Session Four | Using a Prospect List

Dr Kevin Milburn, Senior Pastor  
Second Baptist Church of Greenville

### Discussion Questions

- 1) What idea or statement most caught your attention? Why?
- 2) What is a good definition of a prospect for the church?
- 3) Why is it important for us to pursue the heart of Christ when consider prospects for the church?
- 4) What ways can you gather information from guests when they visit the church?
- 5) Why is accountability within the leadership important in following up with prospects?
- 6) Why is pastoral priority in visiting imperative in relating to prospects?
- 7) What are some practical steps to take to persevere in following up with your prospects?
- 8) How can you utilize your small groups to emphasis assimilation into the church? Why are small groups important for assimilation?

Share your progress and any **God Stories** through the **Gospel to Every Home mobile app** or by going to [kybaptist.org/GodStories](http://kybaptist.org/GodStories).



Contact the associational office for more information on upcoming events or resources.

### Next Steps

What steps will we take to develop or strengthen our Gospel to Every Home follow up strategy?

Who needs to be involved?

What resources do we need to gather or develop?

By when will we take these steps?

### Find More Resources

Many more Gospel to Every Home resources and trainings are available via the [mobile app](#) or @ [kybaptist.org/gospel](http://kybaptist.org/gospel).

### Resources Mentioned

SlickText: <https://www.slicktext.com/>

linktree: <https://linktr.ee/>



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